

B.A. Economics Major  
Transfer Equivalents  
A.S. Business Administration #2110

## College of Saint Elizabeth Degree

## CCM Transfer Equivalencies

CSE Course #	Cr	CSE Course name	Cr	CCM Course # (based on the 2006-2008 catalog)
<b>GENERAL CORE COURSES Taken at CCM / Transferred to CSE</b>				
			3	ENG 111 Composition I
			3	ENG 112 Composition II
<i>All CCM courses and credits listed under General Core transfer to CSE</i>			6	Literature or Modern Language
			6	History Electives
			6	Humanities or Social Science Electives
MATH 125	3	Statistics	3	MAT 124, Statistics
MATH 151	3	Calculus I	3	MAT 118, Calculus for Business & Economics
			4	Lab Science Elective
			2	HED 128, Lifetime Wellness
			6	Social Science Electives
			6	Humanities Electives
			24	Free Electives
				Math, other 2110 elective ( if taken) may substitute for one Free Elective
Taken at CSE	3	Theology Elective		
Taken at CSE	9	Free Electives		
<b>Totals</b>	<b>84</b>		<b>72</b>	
<b>BUSINESS COURSES Taken at CCM / Transferred to CSE</b>				
BUS 101	3	Principles of Accounting I	3	ACC 111, Principles of Accounting I
	3	Free Elective	3	ACC 112, Principles of Accounting II
MIS 107	3	Business Productivity Software	3	BUS 119, Business Info Systems
BUS 305	3	Business Finance I	3	BUS 212, Principles of Finance
BUS 211	3	Principles of Management	3	BUS 215, Principles of Management
ECO 105	3	Principles of Economics I	3	ECO 211, Principles of Economics I
	3	Free Elective	3	ECO 212, Principles of Economics II
BUS 113	3	Principles of Marketing	3	MKT 113, Principles of Marketing
<b>Totals</b>	<b>24</b>		<b>24</b>	
<b>ECONOMICS MAJOR COURSES Taken at CSE</b>				
ECO 209	3	Intermediate Microeconomics		
ECO 211	3	Intermediate Macroeconomics		
ECO 341	3	Managing in a Global Environment		
ECO	9	Economics Electives		
ECO 439	3	Seminar: Economics		
<b>Totals</b>	<b>21</b>			
<b>TOTALS</b>	<b>129</b>	Total credits for degree completion	<b>96</b>	Credits eligible for transfer from CCM

**JOINT ADMISSION AGREEMENT  
BETWEEN  
COLLEGE OF SAINT ELIZABETH  
AND  
COUNTY COLLEGE OF MORRIS**

The purpose of this agreement is to facilitate the education of students enrolled in the Associate in Science degree program in Business Administration offered by the **County College of Morris (CCM)** into the Bachelor of Science in Business Administration or the Bachelor of Arts in Economics degree programs and the Master of Science in Management offered by the **College of Saint Elizabeth (CSE)**.

**Goals and Objectives:**

1. To provide students with an opportunity to plan their total baccalaureate and masters experience at the beginning of their college education.
2. To provide students with a seamless transition from the associate degree program into the baccalaureate and masters program with little or no loss of credit.
3. To facilitate the recruitment of students into programs offered by both institutions.

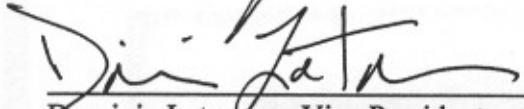
**Articles of Agreement:**

1. Students who graduate from **CCM** with an A.S. in Business Administration will be accepted into the **CSE** Continuing Studies Program and the B.S. in Business Administration program or the **CSE** B.A. in Economics upon application at the time they graduate from **CCM**.
2. **CSE** will accept up to 96 credits in transfer, depending on the concentration, from the A.S. in Business Administration at **CCM** toward fulfillment of the BS in Business Administration or the B.A. in Economics at **CSE**. See Appendix A for details. The current **CSE** areas of concentration within Business Administration are: Accounting, Management Information Systems, Human Resources Management, Management and Marketing. Students must complete at least half the course requirements for the major at **CSE**.
3. **CSE** offers a Master of Science in Management. Students who meet the standards and requirements of this program ( 3.0 GPA or better, completed application form, acceptable personal statement, transcripts, letters of reference) will be admitted to this program.
4. An available option is the "Combined Degree Program," which allows qualified students in the B.S./B.A. program to be admitted to the MS program early, and to

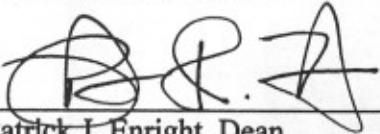
**County College of Morris**



Edward J. Yaw, President



Dominic Latorraca, Vice President  
for Academic Affairs

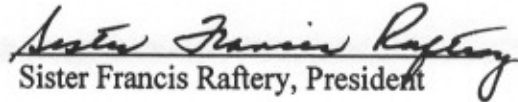


Patrick J. Enright, Dean  
Division of Business, Mathematics,  
Engineering and Technologies

5/21/07

Date

**College of Saint Elizabeth**



Sister Francis Raftery, President



James S. Dlugos, Vice President  
and Dean for Academic Affairs

6/28/07

Date

complete 9 credits in the graduate program as part of their undergraduate program, thus reducing the time to master's degree.

5. Students interested in either the Economics major or the Business Administration major at CSE will coordinate with an Advisor from CSE for course articulation and planning.
6. Successful completion of the Associate in Science degree in Business Administration will constitute full completion of the General Education Program at CSE, with the exception of one 3 credit course in Theology.
7. To receive the transfer credit identified above, CCM students must successfully complete the designated courses identified in Appendix A with major course grades of "C" or better and a minimum cumulative Grade Point Average at the time of transfer of 2.0.
8. CCM and CSE will develop and maintain accurate, up-to-date course equivalency listings for the programs covered by this agreement.
9. Graduates from CCM shall be eligible for consideration for baccalaureate degree honors at CSE.
10. CCM students transferring to CSE will be treated the same as other continuing CSE students and of equal class standing when applying for financial aid and in the distribution of funds. Financial aid, following the receipt of the Associate degree, will be processed by CSE, and administered cooperatively in accordance with government regulations.
11. CSE and CCM will each assign a staff person to serve as liaison to assure on-going communication between the two institutions. At least once a year, CCM and CSE faculty and administrative staff will meet to discuss curriculum and other program details. Proposed changes in curriculum by either institution will be addressed to ensure that they will not cause unnecessary difficulty for students seeking transfer.
12. CSE will provide a part-time coordinator for the program, who will:
  - a. Assist in the recruitment of students by means of mailings and personal recruitment efforts.
  - b. Facilitate communication between students at the county college, faculty and staff there, and between the two institutions.
  - c. Conduct orientation programs for students who have selected this option.
  - d. Facilitate the transfer process.
  - e. Advise students in the program who have received their associate degree.

13. **CCM and CSE** will jointly prepare marketing materials, which will be distributed by **CCM** to incoming students, and be made available to already-enrolled students at advising and registration times in order to market the program. These materials will be printed by **CCM** at no cost to **CSE**.
14. **CCM** will provide **CSE** with access to advisers and students in order to market the program and ensure that students are properly advised.
15. Students who have received their associate degree and who are in this program, taking courses at **CCM**, will continue to receive from the county college the privileges and access to resources that other **CCM** students enjoy, including parking, library, IT and other appropriate resources. They will also enjoy appropriate access to resources at **CSE**.
16. Students will register at, and pay, each institution for the courses taken there. The two institutions will work with the **CSE** coordinator to make this as seamless a process as possible.

#### **Discipline and Grievances**

Students will be subject to disciplinary rules and grievance procedures of the college on whose campus the issue exists. Academic issues, if course based, will be resolved by the institution whose course it is. Academic issues regarding the program will be resolved by the degree-granting institution in which the student is matriculated.

#### **The Agreement**

1. This agreement will be in force until dissolved or mutually modified.
2. The agreement will be reviewed at the mid-point of the second semester by representatives of the institutions involved.
3. This agreement may be cancelled by any party. Non-renewal notice must be given by February 15 for cancellation the following year. In the event the agreement is cancelled, arrangements will be made for students to complete the program on the **CSE** campus. The agreement may not be terminated during a semester.
4. The heads of the two departments shall meet at least twice a year to review the progress of the program and to plan and review course offerings and facilities.

**B.S. Business Administration: Human Resources Management Concentration**

**Transfer Equivalents**

**A.S. Business Administration #2110**

**College of Saint Elizabeth Degree**

**CCM Transfer Equivalencies**

CSE Course #	Cr	CSE Course name	Cr	CCM Course # (based on the 2006-2008 catalog)
<b>GENERAL CORE COURSES Taken at CCM / Transferred to CSE</b>				
			3	ENG 111 Composition I
<i>All CCM courses and credits listed under General Core transfer to CSE</i>			3	ENG 112 Composition II
			6	Literature or Modern Language
			9	History Electives
			6	Humanities or Social Science Electives
MATH 125	3	Statistics	3	MAT 124, Statistics
			4	Lab Science Elective
			2	HED 128, Lifetime Wellness
			6	Social Science Electives
			6	Humanities Electives
			24	Free Electives
				Math, other 2110 elective ( if taken) may substitute for one Free Elective
Taken at CSE	3	Theology Elective		
Taken at CSE	6	Free Electives		
<b>Totals</b>	<b>81</b>		<b>72</b>	
<b>BUSINESS COURSES Taken at CCM / Transferred to CSE</b>				
BUS 101	3	Principles of Accounting I	3	ACC 111, Principles of Accounting I
		Free Elective	3	ACC 112, Principles of Accounting II
MIS 107	3	Business Productivity Software	3	BUS 119, Business Info Systems
BUS 305	3	Business Finance I	3	BUS 212, Principles of Finance
BUS 211	3	Principles of Management	3	BUS 215, Principles of Management
ECO 105	3	Principles of Economics I	3	ECO 211, Principles of Economics I
		Free Elective	3	ECO 212, Principles of Economics II
BUS 113	3	Principles of Marketing	3	MKT 113, Principles of Marketing
<b>Totals</b>	<b>24</b>		<b>24</b>	
<b>HUMAN RESOURCES MANAEMENT CONCENTRATION Taken at CSE</b>				
BUS 261	3	Human Resources Management		
BUS 309	3	Organizational Behavior		
BUS 329	3	Social & Legal Environment		
BUS 367	3	Employee Benefits		
BUS 371	3	Compensation Management		
BUS 375	3	Recruitment, Selection & Placement		
BUS 407	3	Performing Appraisal, Development & Training		
BUS 439	3	Business Administration Seminar: Management/Human Resources Mgmt		
<b>Totals</b>	<b>24</b>			
<b>TOTALS</b>	<b>129</b>	Total credits for degree completion	<b>96</b>	Credits eligible for transfer from CCM



**B.S. Business Administration: Accounting Concentration  
Transfer Equivalents  
A.S. Business Administration #2110**

**College of Saint Elizabeth Degree**

**CCM Transfer Equivalencies**

CSE Course #	Cr	CSE Course name	Cr	CCM Course # (based on the 2006-2008 catalog)
<b>GENERAL CORE COURSES Taken at CCM / Transferred to CSE</b>				
			3	ENG 111 Composition I
			3	ENG 112 Composition II
			6	Literature or Modern Language
			9	History Electives
			3	Humanities or Social Science Elective
MATH 125	3	Statistics	3	MAT 124, Statistics
			4	Lab Science Elective
			2	HED 128, Lifetime Wellness
			6	Social Science Electives
			6	Humanities Electives
			21	Free Elective
				Math, other 2110 elective ( if taken) may substitute for one Free Elective
Taken at CSE	3	Theology Elective		
<b>Totals</b>	<b>69</b>		<b>66</b>	
<b>BUSINESS COURSES Taken at CCM / Transferred to CSE</b>				
BUS 101	3	Principles of Accounting I	3	ACC 111, Principles of Accounting I
BUS 103	3	Principles of Accounting II	3	ACC 112, Principles of Accounting II
MIS 107	3	Business Productivity Software	3	BUS 119, Business Info Systems
BUS 305	3	Business Finance I	3	BUS 212, Principles of Finance
BUS 321	3	Business Law I	3	BUS 213, Business Law I
BUS 323	3	Business Law II	3	BUS 214, Business Law II
BUS 211	3	Principles of Management	3	BUS 215, Principles of Management
ECO 105	3	Principles of Economics I	3	ECO 211, Principles of Economics I
ECO 107	3	Principles of Economics II	3	ECO 212, Principles of Economics II
BUS 113	3	Principles of Marketing	3	MKT 113, Principles of Marketing
<b>Totals</b>	<b>30</b>		<b>30</b>	
<b>ACCOUNTING CONCENTRATION Taken at CSE</b>				
BUS 201	3	Intermediate Accounting I		
BUS 203	3	Intermediate Accounting II		
BUS 301	3	Cost Accounting		
BUS 307	3	Principles of Finance II		
BUS 319	3	Auditing		
BUS 401	3	Advanced Accounting I		
BUS 403	3	Advanced Accounting II		
BUS 415	3	Federal Income Tax I		
BUS 417	3	Federal Income Tax II		
BUS 443	3	Business Seminar: Accounting		
<b>Totals</b>	<b>30</b>			
<b>TOTALS</b>	<b>129</b>	Total credits for degree completion	<b>96</b>	Credits eligible for transfer from CCM

**B.S. Business Administration: Management Information Systems Concentration  
Transfer Equivalents  
A.S. Business Administration #2110**

**College of Saint Elizabeth Degree**

**CCM Transfer Equivalencies**

CSE Course #	Cr	CSE Course name	Cr	CCM Course # (based on the 2006-2008 catalog)
<b>GENERAL CORE COURSES Taken at CCM / Transferred to CSE</b>				
<i>All CCM courses and credits listed under General Core transfer to CSE</i>			3	ENG 111 Composition I
			3	ENG 112 Composition II
			6	Literature or Modern Language
			9	History Electives
			6	Humanities or Social Science Electives
MATH 125	3	Statistics	3	MAT 124, Statistics
			4	Lab Science Elective
			2	HED 128, Lifetime Wellness
			6	Social Science Electives
			6	Humanities Electives
			21	Free Electives
				Math, other 2110 elective ( if taken) may substitute for one Free Elective
Taken at CSE	3	Theology Elective		
Taken at CSE	6	Free Electives		
	<b>78</b>		<b>69</b>	
<b>BUSINESS COURSES Taken at CCM / Transferred to CSE</b>				
BUS 101	3	Principles of Accounting I	3	ACC 111, Principles of Accounting I
	3	Free Elective	3	ACC 112, Principles of Accounting II
MIS 107	3	Business Productivity Software	3	BUS 119, Business Info Systems
MIS 271	3	E-Business	3	BUS 132, Fundamentals of E-Commerce
BUS 305	3	Business Finance I	3	BUS 212, Principles of Finance
BUS 211	3	Principles of Management	3	BUS 215, Principles of Management
ECO 105	3	Principles of Economics I	3	ECO 211, Principles of Economics I
	3	Free Elective	3	ECO 212, Principles of Economics II
BUS 113	3	Principles of Marketing	3	MKT 113, Principles of Marketing
<b>Totals</b>	<b>27</b>		<b>27</b>	
<b>MANAGEMENT INFORMATION SYSTEMS CONCENTRATION Taken at CSE</b>				
MIS 115	3	Fundamentals of Computer Programming		
MIS 215	3	Data Communication & Networking		
MIS 303	3	System Analysis and Design		
MIS 305	3	Visual Basic Programming		
MIS 307	3	Database Management		
MIS 331	3	Information Technology Tools for Mgmt		
MIS 345	3	Principles of Computer Security		
BUS 439	3	Seminar: MIS		
<b>Totals</b>	<b>24</b>			
<b>TOTALS</b>	<b>129</b>	Total credits for degree completion	<b>96</b>	Credits eligible for transfer from CCM



B.S. Business Administration: Management Concentration  
Transfer Equivalents  
A.S. Business Administration #2110

## College of Saint Elizabeth Degree

## CCM Transfer Equivalencies

CSE Course #	Cr	CSE Course name	Cr	CCM Course # (based on the 2006-2008 catalog)
<b>GENERAL CORE COURSES Taken at CCM / Transferred to CSE</b>				
			3	ENG 111 Composition I
<i>All CCM courses and credits listed under General Core transfer to CSE</i>			3	ENG 112 Composition II
			6	Literature or Modern Language
			9	History Electives
			6	Humanities or Social Science Electives
MATH 125	3	Statistics	3	MAT 124, Statistics
			4	Lab Science Elective
			2	HED 128, Lifetime Wellness
			6	Social Science Electives
			6	Humanities Electives
			21	Free Electives
				Math, other 2110 elective ( if taken) may substitute for one Free Elective
Taken at CSE	3	Theology Elective		
Taken at CSE	9	Free Electives		
<b>Totals</b>	<b>81</b>		<b>69</b>	
<b>BUSINESS COURSES Taken at CCM / Transferred to CSE</b>				
BUS 101	3	Principles of Accounting I	3	ACC 111, Principles of Accounting I
	3	Free Elective	3	ACC 112, Principles of Accounting II
MIS 107	3	Business Productivity Software	3	BUS 119, Business Info Systems
BUS 271	3	E-Business	3	BUS 132, Fundamentals of E-Commerce
BUS 305	3	Business Finance I	3	BUS 212, Principles of Finance
BUS 211	3	Principles of Management	3	BUS 215, Principles of Management
ECO 105	3	Principles of Economics I	3	ECO 211, Principles of Economics I
	3	Free Elective	3	ECO 212, Principles of Economics II
BUS 113	3	Principles of Marketing	3	MKT 113, Principles of Marketing
<b>Totals</b>	<b>27</b>		<b>27</b>	
<b>MANAGEMENT CONCENTRATION Taken at CSE</b>				
BUS 221	3	Management Skills		
BUS 261	3	Human Resource Management		
BUS 281	3	Contemporary Topics of Mgmt		
BUS 309	3	Organizational Behavior		
BUS 329	3	Social & Legal Environment of Business		
BUS 341	3	Managing in the Global Environment		
BUS 439	3	Business Seminar: Management		
<b>Totals</b>	<b>21</b>			
<b>TOTALS</b>	<b>129</b>	Total credits for degree completion	<b>96</b>	Credits eligible for transfer from CCM

**B.S. Business Administration: Marketing Concentration  
Transfer Equivalents  
A.S. Business Administration #2110**

**College of Saint Elizabeth Degree**

**CCM Transfer Equivalencies**

CSE Course #	Cr	CSE Course name	Cr	CCM Course # (based on the 2006-2008 catalog)
<b>GENERAL CORE COURSES Taken at CCM / Transferred to CSE</b>				
			3	ENG 111 Composition I
<i>All CCM courses and credits listed under General Core transfer to CSE</i>			3	ENG 112 Composition II
			6	Literature or Modern Language
			9	History Electives
			6	Humanities or Social Science Electives
MATH 125	3	Statistics	3	MAT 124, Statistics
			4	Lab Science Elective
			2	HED 128, Lifetime Wellness
			6	Social Science Electives
			6	Humanities Electives
			24	Free Electives
				Math, other 2110 elective ( if taken) may substitute for one Free Elective
Taken at CSE	3	Theology Elective		
Taken at CSE	6	Free Electives		
<b>Totals</b>	<b>81</b>		<b>72</b>	
<b>BUSINESS COURSES Taken at CCM / Transferred to CSE</b>				
BUS 101	3	Principles of Accounting I	3	ACC 111, Principles of Accounting I
	3	Free Elective	3	ACC 112, Principles of Accounting II
MIS 107	3	Business Productivity Software	3	BUS 119, Business Info Systems
BUS 305	3	Business Finance I	3	BUS 212, Principles of Finance
BUS 211	3	Principles of Management	3	BUS 215, Principles of Management
ECO 105	3	Principles of Economics I	3	ECO 211, Principles of Economics I
	3	Free Elective	3	ECO 212, Principles of Economics II
BUS 113	3	Principles of Marketing	3	MKT 113, Principles of Marketing
<b>Totals</b>	<b>24</b>		<b>24</b>	
<b>MARKETING CONCENTRATION Taken at CSE</b>				
BUS 205	3	Marketing Research		
BUS 219	3	Sector Marketing		
BUS 221	3	Management Skills		
BUS 251	3	Consumer Behavior		
BUS 329	3	Social & Legal Environment of Business		
BUS 391	3	Int'l Marketing Communication		
BUS 423	3	Contemporary Topics in Marketing		
BUS 441	3	Business Seminar: Marketing		
<b>Totals</b>	<b>24</b>			
<b>TOTALS</b>	<b>129</b>	Total credits for degree completion	<b>96</b>	Credits eligible for transfer from CCM