



**LETTER OF UNDERSTANDING  
BETWEEN DREXEL E-LEARNING AND  
COUNTY COLLEGE OF MORRIS A.A.S. IN NURSING TO RN-BSN**

June 18, 2012

This Letter of Understanding is between COUNTY COLLEGE OF MORRIS ("CCM") located at 214 Center Grove Road; Randolph, NJ 07869, and Drexel eLearning, Inc. ("DeL") located at 3001 Market Street, Philadelphia, PA 19104.

This Understanding covers specific responsibilities to be undertaken by CCM and by DeL.

This letter of understanding is divided into three sections. **Section I** is the basic understanding governing this specific project undertaken by CCM with DeL. **Section II** includes DeL's BSN Requirements with acceptable CCM courses. **Section III** focuses on the financial arrangement between CCM and DeL.

**SECTION I: Roles of CCM and DeL**

**DeL will:**

- Waive the application fee for CCM students applying to DeL's Program to Program RN-BSN Program
- To serve as a basis for evaluation of the program, DeL will provide aggregate statistical information regarding application, applicant credentials and admissions decisions, in addition to aggregated academic progress data. This information will be shared annually with CCM.
- Develop and maintain a web page specifically for the use of CCM students, both current and graduates, as well as employees, their spouses/ significant others, and dependent children listing all online educational courses in this Letter of Understanding that will be offered at a reduced tuition rate, as stated in this Letter of Understanding.
- Manage all course registrations placed through the CCM – DeL web page.
- Produce at no cost to CCM any marketing materials related to CCM – DeL partnership

**CCM will:**

- Make an initial announcement of the relationship with DeL to be prepared by DeL and approved by CCM.
- Work with DeL to promote courses, as listed below, through whichever CCM outlets they see as fit.

**Term:** This Letter of Understanding shall commence June 18, 2012 and will remain in effect unless terminated by written notice from either party. Changes to this document can be made in writing with mutual consent. This Letter of Understanding will be renewed every two years. Should the partnership be terminated/dissolved for any reason, all students enrolled in programs at that time will be entitled to continue to take advantage of the partnership benefits through graduation, however the partner page will be removed from the website and no further marketing action will be taken.

**Marketing:** This document does not provide DeL the right to use any logos or trademarks of CCM or any of its organizational units for any purpose whatsoever outside of the general co-branded marketing materials created for the purpose of communicating partnership benefits, site visit promotion and program marketing. Approved usage of the CCM logos and trademarks must follow established and published guidelines for logo use with any use approved by CCM in writing. Any questions concerning logo use must be referred to CCM directly for resolution.



This document does not provide CCM the right to use any logos or trademarks of Drexel University or any of its organizational units for any purpose whatsoever. Approved usage of the Drexel University logos and trademarks must follow established and published guidelines for logo use with any use approved in writing. Any questions concerning logo use must be referred to DeL directly for resolution.

DeL will produce marketing materials for CCM approval prior to use. A joint marketing plan will be approved and activities may include such items as: development of co-branded brochure, internal communications materials, and articles in appropriate CCM publications, mailings to employees, e-mail communications, flyers, posters, and presentations at appropriate meetings or events. Each would be subject to prior approval of CCM.

**General:**

All activities of the parties hereunder shall be consistent with federal, state and local laws, including antitrust laws and applicable sections of the Internal Revenue Code.

Neither party is authorized by the other party under this agreement to act on behalf of or in the name of the other party. Neither party shall have the authority to bind the other in contract, debt or otherwise.

This document constitutes the entire understanding of the parties and supersedes all previous agreements entered into. This document shall be construed in accordance with the laws of the Commonwealth of Pennsylvania and shall be deemed to have been accepted in said state. It may not be changed orally. Any controversy or claim arising out of or relating to this document, or the breach thereof, shall be settled by arbitration in Philadelphia, PA in accordance with the rules of the American Arbitration Association, and judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof.

**SECTION II: Course Evaluation and Requirements**

**Requirements:** Criteria for CCM A.A.S. in Nursing students to be eligible for application to and acceptance at Drexel while enrolled at CCM:

- May apply no sooner than the last two semesters of the Nursing program
- Have a 2.5 GPA or higher
- Submit all official transcripts to Drexel
- Complete the online application at [www.drexel.com/CCM](http://www.drexel.com/CCM)

Requirements that must be completed once accepted into the Drexel BSN program, prior to enrolling in classes:

- Submit final transcript
- Submit a copy of active RN license
- Complete all pre-requisites (60 credit hours) with a grade of C or higher





**Course evaluation:** The CCM A.A.S. in Nursing curriculum and the following CCM courses will be accepted as transfer credits for the BSN program with a grade of C or better (Drexel uses the Quarter System: 1 Semester Credit = 1.5 Quarter Credits):

Subject	Semester Credits Needed	Preapproved CCM Course Number
Nursing	30	A.D.N. Core Curriculum
English	6	ENG 111 & ENG 112
Humanities Elective	3	To fulfill Humanities Elective credits, CCM 100 Level is recommended (Literature, Art, Language, Medical Terminology, Music, Theology/Religion, Philosophy Speech Communication/ Public Speaking (if not used for Tier 2), Critical Thinking, etc. <i>Studio courses (Pottery, Guitar) do not count</i> )
Sociology	3	SOC 120
Psychology	3	PSY 113
Growth & Development (Lifespan)	3	PSY 213/219
Anatomy & Physiology	8	BIO 101 & BIO 102
Microbiology & Lab	4	BIO 215
Computer Science or Communications	3	CMP 110/COM 101/ENG 110
Statistics	3	MAT 108/124
Economics	3	ECO 113/120/211
Ethics	3	PHL 114
Social Science Elective	3	To fulfill Social Science Elective credits, CCM 100 Level is recommended (Anthropology, Economics, Geography, History, Political Science, Psychology, Sociology, and Management)
Advanced Physiology, Pathophysiology or Pharmacology	3	MUST TAKE PHGY 325 OR 382 @DREXEL
Science Elective	4	CHM 117/CHM 118
Open Elective*	9	3 GENERAL/OPEN ELECTIVES
Tier Three (12 classes)	31	Fully Completed at Drexel University Online (required)

*\*General Elective/Open Elective - Any non-remedial course (at least 100 level) that is part of an approved curriculum at an accredited college and that has at least an implied theoretical base (such as a practicum) may be used as a general elective. May not be a gym course, skills course, repeat course you have already taken, course used for other tier transfer credit.*




**SECTION III: Financial Arrangement**

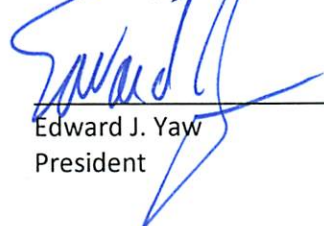
- DeL will provide a Drexel reduced tuition rate (Exhibit I) to any CCM nursing program graduate, current student, employee, employee's spouse, significant other, or dependent child who participates in online programs and courses offered through this relationship, as stated in this Letter of Understanding.
- DeL will provide students with the forms required by Drexel University for access to the deferred billing program, which permits deferred payment of tuition until the first week of classes of the following term if the student works for an employer who reimburses the tuition.

It is understood that no agreement has been entered into prior to this document being fully completed and executed by an authorized individual for each party. If the above terms and conditions are acceptable, please sign and return to DeL.

For Drexel eLearning, Inc.

  
\_\_\_\_\_  
Dr. Kenneth Hartman      Date  
President

For County College of Morris

  
\_\_\_\_\_  
Edward J. Yaw      Date  
President



**Exhibit I - Partner Tuition Rates - 2012-2013 Academic Year**

(Tuition rates are subject to change academic year over year. Percentage discount will remain constant)

**College of Nursing and Health Professions**

<b>Bachelor's Degree Programs</b>	<b>Level</b>	<b>Tuition Rate/Credit</b>	<b>Reduction</b>	<b>Partner Rate/Credit</b>
RN-BSN	UG	\$680	25%	\$510